Appendix Six

LeisureSK Income & Expenditure Forecast – First two years of Operations

	Year 1 - Covid-19 Impacted						Year 2 - Assumed no Covid-19 Impact					
	Grantham	Bourne	Stamford	Deepings	Central	TOTAL	Grantham	Bourne	Stamford	Deepings	Central	TOTAL
Income												
Fitness	392,386	248,464	133,009	223,488		997,347	523,181	326,926	198,521	290,244	0	1,338,873
Swimming	519,524	240,656	221,140	302,980		1,284,300	692,699	316,652	330,060	393,480	0	1,732,892
Children	18,048	7,790	3,618	13,384		42,840	24,064	10,250	5,400	17,382	0	57,096
Indoor	101,696	20,396	1,669	46,687		170,448	135,595	26,836	2,491	60,633	0	225,556
Outdoor	44,758	0	0	13,012		57,770	59,677	0	0	16,899	0	76,576
Secondary income	117,421	14,614	16,199	11,183		159,417	156,561	19,229	24,177	14,524	0	214,491
Income	**1,193,833**	**531,919**	**375,635**	**610,735**		**2,712,123**	**1,591,777**	**699,894**	**560,649**	**793,163**	**-**	**3,645,483**
Cost of sales	**(64,425)**	**(11,715)**	**(10,069)**	**(8,980)**		**(95,189)**	**(85,900)**	**(15,415)**	**(15,029)**	**(11,662)**	**-**	**(128,006)**
Gross Profit	**1,129,408**	**520,204**	**365,566**	**601,756**	**-**	**2,616,933**	**1,505,877**	**684,479**	**545,621**	**781,501**	**-**	**3,517,478**
Staff Costs	(630,821)	(249,458)	(194,875)	(231,241)	(104,000)	(1,410,395)	(852,461)	(315,769)	(259,834)	(308,322)	(104,000)	(1,840,385)
Utilities	(332,581)	(126,092)	(120,670)	(179,530)	0	(758,873)	(332,581)	(126,092)	(109,700)	(179,530)	0	(747,903)
Premises	(81,245)	(45,455)	(29,797)	(32,321)	0	(188,819)	(84,731)	(32,353)	(15,050)	(32,321)	0	(164,456)
Marketing & Comms	(31,836)	(13,998)	(11,213)	(15,863)	0	(72,910)	(31,836)	(13,998)	(11,213)	(15,863)	0	(72,910)
Admin Costs	(192,253)	(87,562)	(66,765)	(84,565)	(227,400)	(658,544)	(192,253)	(87,562)	(66,765)	(84,565)	(227,400)	(658,544)
Surplus / (Deficit)	**(139,327)**	**(2,361)**	**(57,755)**	**58,236**	**(331,400)**	**(472,607)**	**12,016**	**108,705**	**83,059**	**160,900**	**(331,400)**	**33,280**
NNDR SKDC Payment Change						116,118						116,118
NNDR SKDC Receipt Change						(232,235)						(232,235)
20/21 NNDR Holiday @ 25%						29,029						0
Net NNDR Receipt Change for SKDC						(87,088)						(116,118)
TOTAL (COST) TO SKDC						**(559,696)**						**(82,838)**